

## TEMPE-BASED VOMARIS OUTSOURCES IT AND FINDS TACTICAL AND STRATEGIC PARTNER IN MYTEK

Vomaris is a Tempe, Arizona-based healthcare company with a revolutionary technology that reduces the risk of wound infections, including those caused by bacteria with biofilm, which are implicated in approximately 80 percent of wound infections. The company's flagship technology is the patented V.Dox™ Technology, a bioelectric technology for wound regeneration, healing and recovery.

### THE CHALLENGE

Michel Tanguay, Chief Financial Officer for Vomaris, decided to explore options when the company's full-time IT professional resigned. "I didn't think we needed a full-time IT resource, so I decided to explore the option of outsourcing IT when our IT person resigned," shared Tanguay. After connecting with Tim Tiller, MyTek's CEO, on LinkedIn and vetting MyTek, Vomaris selected them as their managed IT services partner.

### THE SOLUTION

As a MyTek Butler customer, Vomaris receives the IT support they need, including support for hardware and software, new employee system set-up and email. Their employees also have access to MyTek's customer service support.

Vomaris maintains some of their IT, including their internal server management, although MyTek has provided strategic counsel as needed. When Vomaris had a server go down and needed replaced, MyTek proposed a new solution, which Vomaris included in the final configuration. Access to a MyTek "CIO" resource is also provided, which Tanguay says he "found easy-to-access and interact with when it came to larger more strategic issues."

Vomaris has also leveraged MyTek for a major transition from a server-based to cloud-based software that is essential to their business as a medical device manufacturer. "We did this almost overnight and it would not have been possible without Michael's [MyTek engineer] help and support. He worked non-stop to help us make the transition," said Tanguay.

### THE BENEFITS

Vomaris has experienced the following benefits from their partnership with MyTek:

- Significant cost savings through outsourcing IT versus having a full-time in-house IT professional.
- The ability to only "pay for what we need" and not waste resources.
- A consistent resource for staff to contact with IT issues and challenges.
- Quick resolution on IT issues.
- A partner that is transparent with us, offering "straight talk" on what we need and why.
- A partner who is flexible and efficient in helping Vomaris make strategic IT decisions and changes.



### MICHEL TANGUAY

Michel Tanguay is Vomaris' Chief Financial Officer responsible for the company's finance, information technology and operations functions. He is a Certified Public Accountant (inactive, Illinois), a Chartered Professional Accountant (Québec, Canada), and holds a bachelor's degree in accounting from the Université du Québec à Montréal.

### ABOUT MYTEK:

We deploy the magic of IT with unparalleled support to Arizona businesses. For over a decade, MyTek has provided proactive IT solutions such as technical helpdesk support, computer support, and IT consulting to growing businesses. It's always been our goal to provide enterprise-level IT practices and solutions with predictable pricing. Our dedicated staff loves seeing our clients succeed. Your success is our success. We treat your business with the same care and strategic oversight as if it was our business.